

Four-Year Study Plan of Marketing Management Programme (2025 cohort)

Rev 20250422

Course Code	Course Title	Year One			Year Two			Year Three		Year Four	
		Sem 1	Winter	Sem 2	Sem 1	Sem 2	Summer	Sem 1	Sem 2	Sem 1	Sem 2
I. BBA (Hons) Core Courses (48 Units)											
ECON2013	Principles of Microeconomics	3									
MKT2003	Principles of Marketing Management	3									
ACCT2043	Principles of Accounting I			3							
BUS1013	Business, Entrepreneurship, and Innovation			3							
BUS2053	Principles of Law				3						
FIN2023	Financial Management				3						
ACCT2053	Principles of Accounting II					3					
BUS3023	Business Research Methods					3					
ECON2003	Principles of Macroeconomics					3					
BUS3003	Business Communications						3				
EBIS2023	Business Analytics						3				
BUS2003	Organisational Behaviour							3			
BUS4093	Management Information Systems							3			
BUS4013	Strategic Management									3	
BUS4073	BBA Project I									3	
BUS4083	BBA Project II										3
II. Major Required Courses (15 Units)											
MKT3033	Consumer Behaviour				3						
MKT3023	Marketing Research							3			
MKT3063	Responsible Marketing							3			
MKT3013	Global Marketing								3		
MKT4003	Marketing Strategy								3		
III. Major Elective Courses (6 Units)											
ME01 ME02										6	
IV. University Core Courses (37 Units)											
UCLC1003	University Chinese	3									
UCLC1013	English for Academic Purposes I	3									
UCLC1023	English for Academic Purposes II			3							
UCAI1003	Introduction to AI Literacy			3							
CH11103	Introduction to Modern Social Theories					3					
CH11203	Morality and Foundations of Law	3									
CH11063	Chinese Culture and Modern China				3						
CH11073	Contemporary Chinese Society and Thought I			3							
CH11253	Contemporary Chinese Society and Thought II				3						
CH11193	Contemporary World and China ^①						2				
MT1003	Military Training		2								
WPEX1013	Emotional Intelligence	1									
WPEX2013	Experiential Arts ^②				1						
WPEX2023/ WPEX2033	Voluntary Service ^② , or Environmental Awareness ^②					1					
UHL1XX3	Healthy Lifestyle ^②	1		1	1						
V. General Education Courses (18 Units)											
Level 1 Foundational Courses	History and Civilization ^③					3					
	Quantitative Reasoning ^④			3							
	Values and the Meaning of Life ^⑤			3							
Level 2 Interdisciplinary Thematic Courses	Culture, Creativity and Innovation ^② , or Science, Technology and Society ^② , or Sustainable Communities ^②					3			3		
Level 3 GE Capstone Courses	Service-Learning Course ^② , or Service Leadership Education Course ^② , or Experiential Learning Course ^② , or Interdisciplinary Independent Study ^②							3			
VI. Free Elective Courses (24 Units)											
FE01 FE02 FE03 FE04 FE05 FE06 FE07 FE08		3 ^③			3			6	6	6	
Total Units: 148		20	2	22	20	19	2	21	21	18	3

① This 2-unit course requires student to attend at least 10 lectures within his/her first two years of study.

② This denotes a course category in which a list of courses may be developed for students' selection. Students are expected to refer to the Online Course Selection System for courses available under each category.

③ MATH1113 Fundamental Mathematics and MATH1103 Calculus will be offered under this category.

④ Students are required to take GFQR1023 Data Analytics for Business under this category.

⑤ Students are required to take GFVM1003 Business Ethics and Corporate Social Responsibility under this category.

Four-Year Study Plan of Intelligent Business Leadership plus Marketing Management Programme (2025 cohort)

Rev 20260126

Course Code	Course Title	Year One			Year Two			Year Three		Year Four	
		Sem 1	Winter	Sem 2	Sem 1	Sem 2	Summer	Sem 1	Sem 2	Sem 1	Sem 2
I. BBA (Hons) Core Courses (48 Units)											
ECON2013	Principles of Microeconomics	3									
MKT2003	Principles of Marketing Management	3									
ACCT2043	Principles of Accounting I			3							
BUS1013	Business, Entrepreneurship, and Innovation			3							
BUS2053	Principles of Law				3						
FIN2023	Financial Management				3						
ACCT2053	Principles of Accounting II					3					
BUS3023	Business Research Methods					3					
ECON2003	Principles of Macroeconomics					3					
BUS3003	Business Communications						3				
EBIS2023	Business Analytics						3				
BUS2003	Organisational Behaviour							3			
BUS4093	Management Information Systems							3			
BUS4013	Strategic Management									3	
BUS4073	BBA Project I									3	
BUS4083	BBA Project II				3						3
II. Major Required Courses (15 Units)											
MKT3033	Consumer Behaviour				3						
MKT3023	Marketing Research							3			
MKT3063	Responsible Marketing							3			
MKT3013	Global Marketing								3		
MKT4003	Marketing Strategy								3		
III. Major Elective Courses (6 Units)											
ME01 ME02										6	
IV. University Core Courses (37 Units)											
UCLC1003	University Chinese	3									
UCLC1013	English for Academic Purposes I	3									
UCLC1023	English for Academic Purposes II							3			
UCAI1003	Introduction to AI Literacy			3							
CHII103	Introduction to Modern Social Theories							3			
CHII203	Morality and Foundations of Law	3									
CHII063	Chinese Culture and Modern China				3						
CHII073	Contemporary Chinese Society and Thought I			3							
CHII253	Contemporary Chinese Society and Thought II				3						
CHII193	Contemporary World and China ^①						2				
MT1003	Military Training		2								
WPEX1013	Emotional Intelligence	1									
WPEX2013	Experiential Arts ^②				1						
WPEX2023/ WPEX2033	Voluntary Service ^③ , or Environmental Awareness ^④					1					
UCHL1XX3	Healthy Lifestyle ^⑤	1		1	1						
V. General Education Courses (18 Units)											
Level 1 Foundational Courses	History and Civilization ^⑥					3					
	Quantitative Reasoning ^⑦			3							
	Values and the Meaning of Life ^⑧			3							
Level 2 Interdisciplinary Thematic Courses	Culture, Creativity and Innovation, or Science, Technology and Society, or Sustainable Communities ^⑨					3		3			
Level 3 GE Capstone Courses	Service-Learning Course, or Service Leadership Education Course, or Experiential Learning Course, or Interdisciplinary Independent Study ^⑩								3		
VI. Free Elective Courses (24 Units)											
FE01 FE02 FE03 FE04 FE05 FE06 FE07 FE08		3 ^⑪ *		3 ^⑫ *	3 ^⑬ *	3 ^⑭ *		6 ^⑮ *		6	
Total Units: 148		20	2	22	20	19	2	21	21	18	3

① This 2-unit course requires student to attend at least 10 lectures within his/her first two years of study.

② This denotes a course category in which a list of courses may be developed for students' selection. Students are expected to refer to the Online Course Selection System for courses available under each category.

③ Students are required to take GFQR1053 Probability Theory with AI-aided Business Applications under this category.

④ Students are required to take GFVM1003 Business Ethics and Corporate Social Responsibility under this category.

⑤ Students are required to take GTSC2133 Artificial Intelligence (AI) in Business and GTSC2143 Machine Learning for Business under this category.

⑥ Students are required to take GCAPxxxx Artificial Intelligence in Business Interdisciplinary Projects under this category.

* Common Core Courses (Required) - CCR

⑦ Students are required to take ECON3123 Calculus for Economics and Finance under FE.

⑧ Students are required to take ECON3113 Linear Algebra for Economics and Finance under FE.

⑨ Students are required to take EBIS3033 Programming for Business Applications under FE

⑩ Students are required to take DMM3003 AI, Data Science and Management under FE.

⑪ Students are required to take BA2003 Artificial Intelligence and Deep Learning under FE.

ME Course List of MKT (2025 cohort)*Rev 20250324*

Course Code	Course Title	Units
BUS4063	International Business	3
EBIS3083	e-Customer Behaviours and Web Analytics	3
MKT2013	Service Learning and Community Engagement	3
MKT2023	Digital Marketing Strategy	3
MKT3003	Customer Relationship Management	3
MKT3043	Brand Management	3
MKT3053	Marketing Internship	3
MKT3073	Marketing Communications	3
MKT3083	Digital Marketing Analytics	3
MKT3093	Luxury and Fashion Digital Marketing	3
MKT3103	Digital Content Production and Management	3
MKT4013	Services Marketing	3
MKT4023	Marketing Management in China	3
MKT4033	Retail Management	3
MKT4043	Sales Management	3
MKT4053	Business to Business Marketing	3